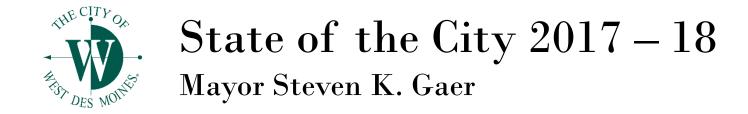
"The Government Closest To The People Serves The People Best"

-President Thomas Jefferson



Quick Facts about West Des Moines



- 64,560 (latest Census estimate)
- 8th largest City
- Located in 4 counties
 - Polk, Dallas, Warren and Madison
- 53.2 square miles
- 60.5 miles of trails (58 of those miles are paved)
- 1,289 acres of parkland
- 57% have a bachelor's or higher (U.S.A. 29%)

Finances

- One of approximately 100 cities in the U.S. with the highest AAA bond rating from S&P & Moody's
- Government Finance Officers Association's
 Distinguished Budget Presentation Award (19th year)
- Certificate of Excellence in Financial Reporting (CAFR for the 24th year)
- Highest per capita property valuations
- Fourth highest taxable retail sales (\$1.6 billion)
 Jordan Creek Town Center 24 million customers
 - State Commercial Backfill (\$2.9 million)



Local Option Sales & Services Tax (LOSST)

- > 50% of revenue applied to city property tax reduction
- ➤ 50% of revenue applied to construction of public parks, sports and recreational facilities and trails, public infrastructure, public safety and public library

Current tax rate: \$12.00/\$1,000

Reduction after Dallas County vote: \$11.79/\$1,000

Reduction after Polk County vote: \$11.05/\$1,000

Revenue estimate: Dallas County: \$2 million

Polk County: \$6.9 million

Parks and Recreation: Five Waters

Raccoon River Greenway

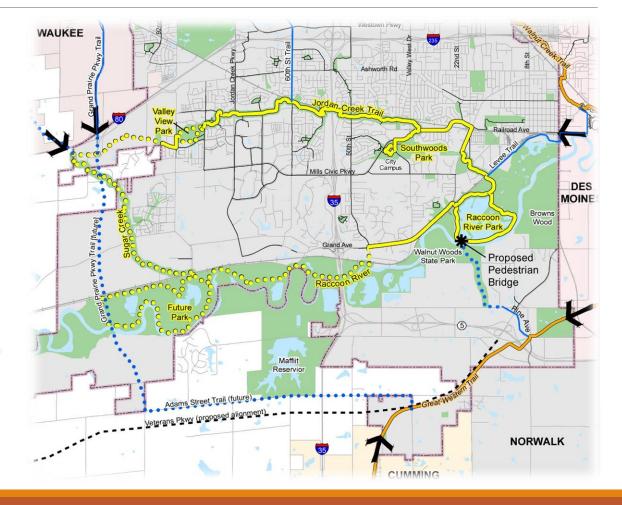
Blue Heron Lake Raccoon River Park

City Campus Pond

Jordan Creek Greenway

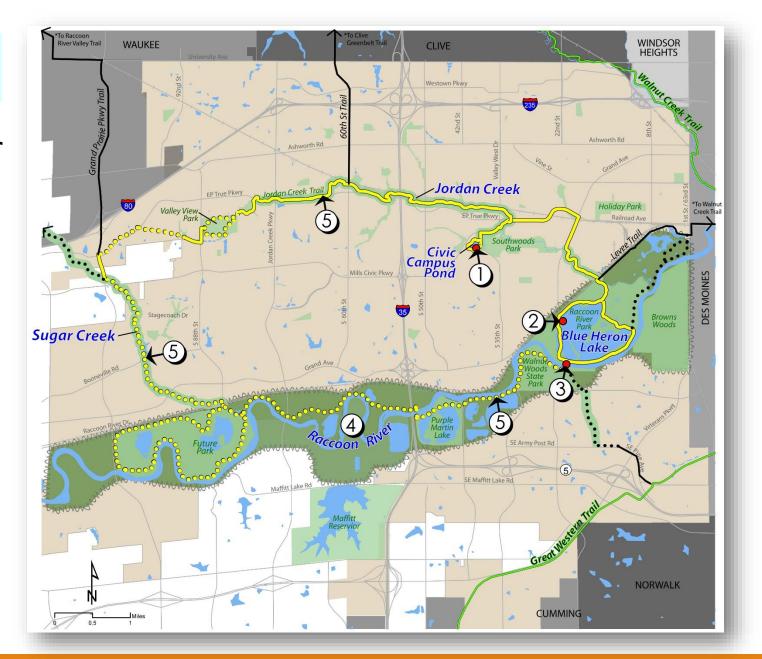
Sugar Creek Greenway

LEGEND | 0 27-Mile Trail Loop (Existing | Proposed) | 1 Regional Trail Connection (Existing | Proposed) | Regional Trails | Local Trails | Green Space (Comprehensive Plan) | City Limits



Five Waters Project

- 1. Civic Campus Amphitheater
- 2. Raccoon River Park Boat House
- 3. Marathon loop trail
- 4. Raccoon River Pedestrian
 Bridge and Great Western
 Trail Connection
- 5. Raccoon River Greenway Development



Citizen Survey 2016



- Residents have a very positive perception of the City
 - √ 92% satisfied with quality of life
 - √ 89% are satisfied with overall quality of services
- Satisfaction with City Services is much higher in WDM than other communities
 - ✓ WDM rated above the U.S. average in 47 of 49 areas
 - 2018 Survey to be completed

Daytime Population:

34,375 Visitors and Non-Resident Shoppers

50,485 Non-Resident Employees

36,734 Residents Staying in WDM

5,018 Non-Resident Students

Working in WDM

Creating an employment center ...

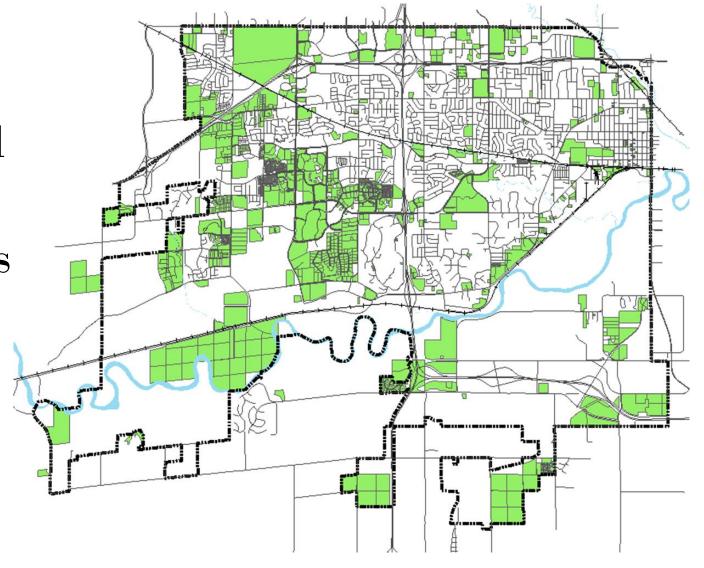
- 61,709 jobs (record high)
- Median income: \$60,690
- Daytime population over 126,612

Building Permits

BUILDING YEAR VALUATION RANK VALUATION PERMITS 2008 490,234,000 #2 1241 2009 82,767,000 1060 2010 168,206,809 1140 2011 142,361,134 1025 2012 310,595,751 1092 2013 #5 1242 421,746,147 2014 445,433,824 #3 956 2015 #4 444,323,688 983 2016 938 1,067,535,149 #1 2017 318,067,828 #7 1072 \$3,891,271,330 TOTAL:

2016:
A record
year!

Development inquiries or physical site development over the past 2 years



www.wdm.iowa.gov/residents/maps-gis/interactive-gis

Microsoft Data Centers

Mountain

Total Square Footage: 415,000

Total Property Taxes to be paid annually:
\$1,558,656

Infrastructure built \$10 million

Alluvion

Total Square Footage: 1,166,000

Total Property Taxes to be paid annually:
\$8,129,079

Infrastructure built \$87 million

Osmium

Total Square Footage: 1,700,000

Total Property Taxes to be paid annually:
\$11,327,157

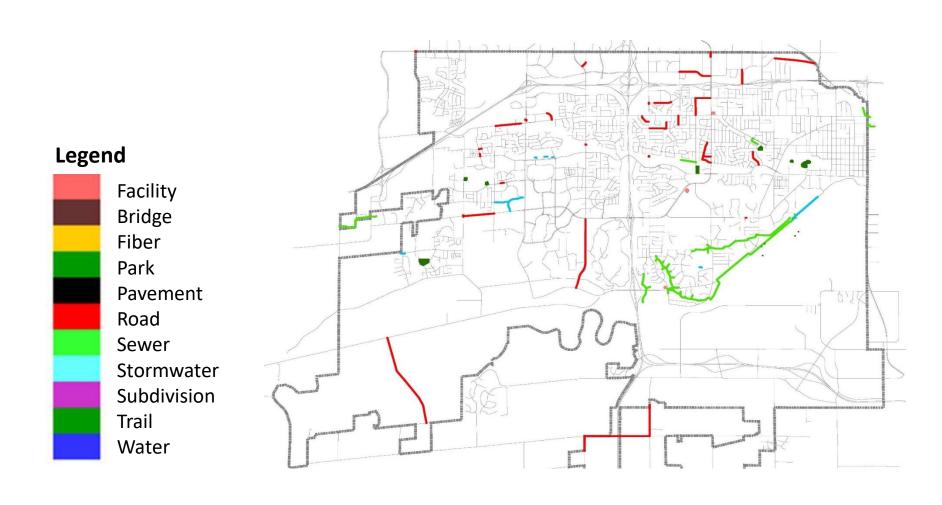
Infrastructure to be built \$118 million

2018-19 FY total overall property taxes (all funds) for the entire city: \$57 million

Total Microsoft Property
Taxes for FY 2024/25:
\$21 million

All three data centers open up 6,500 acres for future development

2017 Construction Projects: \$42,466,668 2018 estimate: \$42 million



Collaboration (28E agreements)

- Mutual Law Enforcement Assistance (multiple metro cities)
- Animal Control Sheltering Services (Clive, Urbandale & Furry Friends Refuge)
- WestCom (WDM, Clive, Urbandale and now Waukee & Norwalk)
- Polk County: Collection of Delinquent Parking Tickets
- Neighborhood Finance Corporation: Housing Rehabilitation Program
- WDM Schools: WDM Human Services Assistance for Low Income Students

TOTAL NUMBER OF 28E AGREEMENTS: 164

> 2018 Opportunity — Central Iowa Regional Water Production Utility

Traffic Management

Adaptive Traffic Control Systems Installed at 82 of 118 locations:

- 50th Street & 60th Street
- University Avenue
- Grand Prairie Pkwy Interchange
- Jordan Creek Pkwy
- Mills Civic Pkwy
- Valley West Drive
- 22nd Street and 1st Street
- Grand Avenue Interchange
- East Area Grand Ave/Railroad/8th Street (Spring 2018)
- Jordan Creek Town Center EP True Pkwy/68th Street/60thStreet (Fall 2018)
- Ashworth Road (Spring 2019)



Traffic Management

On seven of the adaptive traffic control corridors, the before and after travel time studies indicate:

- 18% decrease in travel time
- 49% decrease in stops
- 47% decrease in delays
- √ 80% of the project cost was funded by the Iowa DOT Clean Air Attainment Program
- ✓ Iowa Clean Air Attainment Program (ICAAP) funding: Over \$3 million for \$3.8 million in projects

Public Safety: Police, Fire and EMS

WDM has **all three** (Police, Fire and EMS) nationally accredited.



Only approximately 7 cities in the U.S. have this distinction

Human Services Department

- Only City in Iowa with a Human Services Department (City budget: \$1,062,431)
- 11,985 volunteer hours
- Holiday assistance: 625 households
- 1,207 households accessed the clothing closet and food/personal pantry
- Over 18,055 rides provided to medical appointments, grocery stores, banks, beauty/barber shops, senior center, etc.
- Total number of WDM residents helped:
 2,624 unduplicated households that contain
 7,152 individuals (a 24.7% increase)





Awards and Recognition

- MONEY Magazine named West Des Moines the fourth best place to live in America among cities with populations from 50,000 – 300,000.
- Ranked as one of the "Top 100 Places to Live" in the United States by Livability.com.
- Ranked **No. 3** among the "**Top Cities in the County in Which to Retire**" by a report issued by *Bankrate.com*.
- Ranked No. 2 "Best Small City to Retire" in the nation by Movoto.com.
- Ranked **No. 8** nationally for "citizen satisfaction" in a Gallup-Healthways survey.
- One of the "Top Ten Best Small Cities for Education in America" by Movoto.com.
- "The Best City Government Conducive to Business" for the 20th year in a row by the Des Moines Business Record.

Awards and Recognition

- Forbes named the DM/WDM Metropolitan area the "#1 Area for Young Professionals" ages 24-34 who hold a bachelor's degree or higher.
- The Des Moines-West Des Moines Metropolitan has been ranked No. 4 in the nation for "Best Metros for Millennial Homebuyers" by the National Association of Realtors.
- Policom Corp, an economic research firm, named the Des Moines-West Des Moines
 Metropolitan "No. 1 in Economic Strength" amongst metropolitan areas.
- The Des Moines-West Des Moines Metropolitan area was named **No. 1 in "Best Medium-Sized Metro Areas for Homeownership"** by the *NerdWallet Finance Blog.*
- The Des Moines-West Des Moines metro area was identified as the "Best Metro in the Midwest" and the No. 8 "Best in the Nation for Young Adults" by *The Business Journals*.

Strategies



- 1. Top leaders work together (WestLAB)
- 2. WDM is financially strong and solvent
- 3. Quality of life is the North Star
- 4. Leader in sustainability
- 5. Double down on technology
- Develop, retain and attract the world's best workforce





- ✓ Strategic Action Plan (City Manager's Office)
- ✓ Comprehensive Plan Update
- Housing Needs Assessment
- ✓ Updated WDM Economic Development Plan



Citizen involvement



Visit our website at www.wdm.iowa.gov

