CITY OF WEST DES MOINES
CITY COUNCIL MEETING COMMUNICATION

DATE: August 5, 2019

ITEM:

Resolution - Approving Professional Services Agreement
West Des Moines Broadband Policy and Coordination Project – Phase 2

FINANCIAL IMPACT:

The cost of the Professional Services Agreement associated with the work on this project is anticipated not to exceed $81,388.00 for Basic Services. Should the cost for the professional services be projected to exceed the amounts set forth in the contract, staff would not authorize such expenditures without further approval by the City Council. All work will be billed on an hourly basis using the established hourly fee structure as set forth in the contract. All costs for these services can be paid from account no. 500.000.000.5250.495 with the ultimate funding intended to come from Osmium Urban Renewal Area TIF and/or Alluvion Urban Renewal Area TIF.

BACKGROUND:

The needs for broadband services are rapidly expanding in the Country and in the City. As providers deploy infrastructure to meet this growing demand, there is a need for coordination and consistency. The proposed project is a regional and industry leading approach to develop broadband policy and coordinate broadband deployment in the City.

Phase 1 of this project focused on the most immediate broadband deployments – Grand Prairie Parkway, Veterans Parkway, and Mills Civic Parkway Corridors (West of Jordan Creek Parkway). The tasks of Phase 1 included forecast of potential future broadband needs in the Phase 1 Evaluation Area, development of fiber conduit design guides and construction specifications, creation of lease and financial models, coordination with current and potential providers, coordination with active CIP projects, and development of public policy recommendations.

Phase 2 of this project will expand upon what was developed and learned in Phase 1 and to create the procedures and processes that can be implemented to create an operational system that City Staff can use to accomplish the following City-wide goals: 1) default duct bank design & costs, 2) right-of-way restriction levels & prioritization, 3) system operations, and 4) supporting policy and ordinance.

The Engineering Services Department retains professional consultants based on their past work experience, qualifications of their staff, familiarity with the project, manpower availability, and past performance. Once a firm has been selected based on the above criteria, City staff then negotiates a fee with the consultant for performing the desired scope of services. City staff attempts, whenever feasible, to distribute professional services work on an equitable basis to qualified firms maintaining local metropolitan area offices who have expressed interest in working for the City of West Des Moines.

This agenda item was distributed to the Public Services Subcommittee by e-mail only since there was no meeting.

OUTSTANDING ISSUES:

None

RECOMMENDATION:

City Council Adopt:

- Resolution Approving Professional Services Agreement for West Des Moines Broadband Policy and Coordination Project – Phase 2.

Lead Staff Member: Brian J. Hemesath, P.E., City Engineer BJH

STAFF REVIEWS

Department Director	Brian J. Hemesath, P.E., City Engineer
Appropriations/Finance	Tim Stiles, Finance Director
Legal	Richard Scieszinski, City Attorney JDS
Agenda Acceptance	

PUBLICATION(S) (if applicable)

Published In	
Dates(s) Published	

SUBCOMMITTEE REVIEW (if applicable)

Committee	Public Services		
Date Reviewed			
Recommendation	Yes	No	Split

RESOLUTION APPROVING PROFESSIONAL SERVICES AGREEMENT

WHEREAS, funding is available for the following described public project:

West Des Moines Broadband Policy and Coordination Project – Phase 2
Project No. 0190-009-2018

and,

WHEREAS, said project Plans, Specifications, Form of Contract, and Estimate of Cost need to be prepared; and,

WHEREAS, Engineering Services Department staff have recommended Plans, Specifications, Form of Contract, and Estimate of Cost be prepared by HR Green, Inc., and,

WHEREAS, the Engineering Services Department has obtained a written proposal from HR Green, Inc. to do the work requested, which estimates the following cost to the City of West Des Moines;

Basic Services of the Consultant $81,388.00

therefore,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF WEST DES MOINES, IOWA, that HR Green, Inc. is hereby directed to prepare Plans, Specifications, Form of Contract, and Estimate of Cost for the above named project.

BE IT FURTHER RESOLVED, that the City Clerk is authorized and directed to enter into an agreement with HR Green, Inc. for the cost indicated above as payment by the City of West Des Moines for the services indicated.

PASSED AND APPROVED on this **5th** day of **August, 2019.**

_____
Steven K. Gaer, Mayor

ATTEST:

_____
Ryan T. Jacobson, City Clerk

AGREEMENT FOR PROFESSIONAL CONSULTING SERVICES
West Des Moines Broadband Policy and Coordination Project – Phase II
WDM Project Number 0190-009-2018

This Agreement is made and entered into this 5th day of August, 2019, by and between the CITY OF WEST DES MOINES, a municipal corporation, hereinafter referred to as "City", and HR Green, Inc., (Fed. I.D. #42-0927178), a professional corporation incorporated and licensed under the laws of the State of Iowa, party of the second part, hereinafter referred to as "Consultant" as follows:

THE CITY HEREBY AGREES TO RETAIN THE CONSULTANT FOR THE PROJECT AS DESCRIBED IN THIS AGREEMENT AND CONSULTANT AGREES TO PERFORM THE PROFESSIONAL SERVICES AND FURNISH THE NECESSARY DOCUMENTATION FOR THE PROJECT AS GENERALLY DESCRIBED IN THIS AGREEMENT.

1. SCOPE OF SERVICES

Services provided under this Agreement shall be as further described in Attachment 1.

2. SCHEDULE

The schedule of the professional services to be performed shall conform to the Schedule set forth in Attachment 2. Any deviations from the Schedule shall be approved by the authorized City representative. The City agrees that the Consultant is not responsible for delays arising from a change in the scope of services, a change in the scale of the Project or delays resulting from causes not directly or indirectly related to the actions of the Consultant.

3. COMPENSATION

A. In consideration of the professional services provided herein, the City agrees to pay the Consultant the following sum NOT-TO-EXCEED, including any authorized reimbursable expenses, pursuant to the Schedule of Fees set forth in Attachment 3.

I. Define Restricted ROW Models	$ 17,392
II. Operationalize the System	$ 54,948
III. Develop/Present Supporting Policy	$ 9,048

B. The Consultant shall invoice the City monthly for services, any reimbursable expenses and any approved amendments to this Agreement, based upon services actually completed at the time of the invoice. Final payment shall be due and payable within 30 days of the City's acceptance of Consultant's submission of final deliverables in accordance with the Scope of Services.

C. In consideration of the compensation paid to the Consultant, the Consultant agrees to perform all professional services to the satisfaction of the City by performing the professional services in a manner consistent with that degree of care and skill ordinarily exercised by members of Consultant's profession currently practicing under similar circumstances. If the performance of this Agreement involves the services of others or the furnishing of equipment, supplies, or materials, the Consultant agrees to pay for the same in full.

4. INSURANCE

A. Consultant understands and agrees that Consultant shall have no right of coverage under any and all existing or future City comprehensive, self or personal injury policies. Consultant shall provide insurance coverage for and on behalf of Consultant that will sufficiently protect Consultant or Consultant' representative(s) in connection with the professional services which are to be provided by Consultant pursuant to this Agreement, including protection from claims for bodily

injury, death, property damage, and lost income. Consultant shall provide worker's compensation insurance coverage for Consultant and all Consultant's personnel. Consultant shall file applicable insurance certificates with the City, and shall also provide evidence of the following additional coverage.

B. The Consultant shall provide evidence of comprehensive general liability coverage and contractual liability insurance by an insurance company licensed to do business in the State of Iowa in the limits of at least $1,000,000 each personal injury accident and/or death; $1,000,000 general aggregate personal injury and/or death; and $1,000,000 for each property damage accident. The evidence shall designate the City as an additional insured, and that it cannot be canceled or materially altered without giving the City at least thirty (30) days written notice by registered mail, return receipt requested.

C. The Consultant shall also provide evidence of automobile liability coverage in the limits of at least $1,000,000 bodily injury and property damage combined. The evidence shall designate the City as an additional insured, and that it cannot be cancelled or materially altered without giving the City at least thirty (30) days written notice by registered mail, return receipt requested.

D. The Consultant shall provide evidence of professional liability insurance, by an insurance company licensed to do business in the State of Iowa, in the limit of $1,000,000 for claims arising out of the professional liability of the Consultant. Consultant shall provide City written notice within five (5) days by registered mail, return receipt requested of the cancellation or material alteration of the professional liability policy.

E. Failure of Consultant to maintain any of the insurance coverages set forth above shall constitute a material breach of this Agreement.

1. NOTICE

Any notice to the parties required under this agreement shall be in writing, delivered to the person designated below, by United States mail or in hand delivery, at the indicated address unless otherwise designated in writing.

FOR THE CITY:

Name: City of West Des Moines
Attn: Ryan T. Jacobson, City Clerk
Address: 4200 Mills Civic Parkway
City, State: West Des Moines, IA 50265-0320

FOR THE CONSULTANT:

Name: HR Green, Inc.
Attn: Ed Barrett
Address: 5525 Merle Hay Road, Suite 200
City, State: Johnston, IA 50131

6. GENERAL COMPLIANCE

In the conduct of the professional services contemplated hereunder, the Consultant shall comply with applicable state, federal, and local law, rules, and regulations, technical standards, or specifications issued by the City. Consultant must qualify for and obtain any required licenses prior to commencement of work, including any professional licenses necessary to perform work within the State of Iowa.

7. STANDARD OF CARE

Services provided by the Consultant under this Agreement shall be performed in a manner consistent with that degree of care and skill ordinarily exercised by members of the same profession currently practicing under similar circumstances.

8. INDEPENDENT CONTRACTOR

Consultant understands and agrees that the Consultant and Consultant's employees and representatives are not City employees. Consultant shall be solely responsible for payment of salaries, wages, payroll taxes, unemployment benefits, or any other form of compensation or benefit to Consultant or Consultant's employees, representatives or other personnel performing the professional services specified herein, whether it be of a direct or indirect nature. Further, it is expressly understood and agreed that for such purposes neither Consultant nor Consultant's employees, representatives or other personnel shall be entitled to any City payroll, insurance, unemployment, worker's compensation, retirement, or any other benefits whatsoever.

9. NON-DISCRIMINATION

Consultant will not discriminate against any employee of applicant for employment because of race, color, sex, national origin, religion, age, handicap, or veteran status. Consultant will, where appropriate or required, take affirmative action to ensure that applicants are employed, and that employees are treated, during employment, without regard to their race, color, sex, or national origin, religion, age, handicap, or veteran status. Consultant will cooperate with the City in using Consultant's best efforts to ensure that Disadvantaged Business Enterprises are afforded the maximum opportunity to compete for subcontracts of work under this Agreement.

10. HOLD HARMLESS

Consultant agrees to indemnify and hold harmless the City, its officers, agents, and employees from any and all claims, settlements and judgments, to include all reasonable investigative fees, attorney's fees, and court costs for any damage or loss which is due to or arises from a breach of this Agreement, or from negligent acts, errors or omissions in the performance of professional services under this Agreement and those of its sub consultants or anyone for whom Consultant is legally liable.

11. ASSIGNMENT

Consultant shall not assign or otherwise transfer this Agreement or any right or obligations therein without first receiving prior written consent of the City.

12. APPROPRIATION OF FUNDS

The funds appropriated for this Agreement are equal to or exceed the compensation to be paid to Consultant. The City's continuing obligations under this Agreement may be subject to appropriation of funding by the City Council. In the event that sufficient funding is not appropriated in whole or in part for continued performance of the City's obligations under this Agreement, or if appropriated funding is not expended due to City spending limitations, the City may terminate this Agreement without further compensation to the Consultant. To the greatest extent allowed by law, the City shall compensate Consultant as provided in Section 18(B) of this Agreement.

13. AUTHORIZED AMENDMENTS TO AGREEMENT

A. The Consultant and the City acknowledge and agree that no amendment to this Agreement or other form, order or directive may be issued by the City which requires additional compensable work to be performed if such work causes the aggregate amount payable under the amendment, order or directive to exceed the amount appropriated for this Agreement as listed in Section 3, above, unless the Consultant has been given a written assurance by the City that lawful appropriation to cover the costs of the additional work has been made.

B. The Consultant and the City further acknowledge and agree that no amendment to this Agreement or other form, order or directive which requires additional compensable work to be performed under this Agreement shall be issued by the City unless funds are available to pay such additional costs, and the Consultant shall not be entitled to any additional compensation for any additional compensable work performed under this Agreement. The Consultant expressly waives any right to additional compensation, whether in law or equity, unless prior to commencing

the additional work the Consultant was given a written amendment, order or directive describing the additional compensable work to be performed and setting forth the amount of compensation to be paid, such amendment, order or directive to be signed by the authorized City representative. It is the Consultant's sole responsibility to know, determine, and ascertain the authority of the City representative signing any amendment, directive or order.

14. OWNERSHIP OF CONSULTING DOCUMENTS

All sketches, tracings, plans, specifications, reports, and other data prepared under this Agreement shall become the property of the City; a reproducible set shall be delivered to the City at no additional cost to the City upon completion of the plans or termination of the services of the Consultant. All drawings and data shall be transmitted in a durable material, with electronic files provided when feasible to do so. The Consultant's liability for use of the sketches, tracings, plans, specifications, reports, and other data prepared under this Agreement shall be limited to the Project.

15. INTERPRETATION

No amendment or modification of this Agreement shall be valid unless expressed in writing and executed by the parties hereto in the same manner as the execution of the Agreement. This is a completely integrated Agreement and contains the entire agreement of the parties; any prior written or oral agreements shall be of no force or effect and shall not be binding upon either party. The laws of the State of Iowa shall govern and any judicial action under the terms of this Agreement shall be exclusively within the jurisdiction of the district court for Polk County, Iowa.

16. COMPLIANCE WITH FEDERAL LAW

To the extent any federal appropriation has or will be provided for the Project, or any federal requirement is imposed on the Project, Consultant agrees that Consultant will comply with all relevant laws, rules and regulations imposed on City and/or Consultant necessary for receipt of the federal appropriation. Consultant shall provide appropriate certification regarding Consultant's compliance.

17. SOLICITATION AND PERFORMANCE

A. The Consultant warrants that it has not employed or retained any company or person, other than a bona fide employee working for the Consultant, to solicit or secure this Agreement, and that the Consultant has not paid or agreed to pay any company or person other than a bona fide employee, any fee, commission, percentage, brokerage fee, gift or contingent fee.

B. The Consultant shall not engage the services of any person or persons in the employ of the City at the time of commencing such services without the written consent of the City.

18. SUSPENSION AND TERMINATION OF AGREEMENT

A. The right is reserved by the City to suspend this Agreement at any time. Such suspension may be effected by the City giving written notice to the Consultant, and shall be effective as of the date established in the suspension notice. Payment for Consultant's services shall be made by the City for services performed to the date established in the suspension notice. Should the City reinstate the work after notice of suspension, such reinstatement may be accomplished by thirty (30) days written notice within a period of six (6) months after such suspension, unless this period is extended by written consent of the Consultant.

B. Upon ten (10) days written notice to the Consultant, the City may terminate the Agreement at any time if it is found that reasons beyond the control of either the City or Consultant make it impossible or against the City's interest to complete the Agreement. In such case, the Consultant shall have no claims against the City except for the value of the work performed up to the date the Agreement is terminated.

C. The City may also terminate this Agreement at any time if it is found that the Consultant has violated any material term or condition of this Agreement or that Consultant has failed to maintain workers' compensation insurance or other insurance provided for in this Agreement. In the event of such default by the Consultant, the City may give ten (10) days written notice to the Consultant of the City's intent to terminate the Agreement. Consultant shall have ten (10) days from notification to remedy the conditions constituting the default.

D. In the event that this Agreement is terminated in accordance with paragraph C of this section, the City may take possession of any work and may complete any work by whatever means the City may select. The cost of completing said work shall be deducted from the balance which would have been due to the Consultant had the Agreement not been terminated and work completed in accordance with contract documents.

E. The Consultant may terminate this Agreement if it is found that the City has violated any material term or condition of this Agreement. In the event of such default by the City, the Consultant shall give ten (10) days written notice to the City of the Consultant's intent to terminate the Agreement. City shall have ten (10) days from notification to remedy the conditions constituting the default.

19. TAXES

The Consultant shall pay all sales and use taxes required to be paid to the State of Iowa on the work covered by this Agreement. The Consultant shall execute and deliver and shall cause any sub-consultant or subcontractor to execute and deliver to the City certificates as required to permit the City to make application for refunds of said sales and use taxes as applicable. The City is a municipal corporation and not subject to state and local tax, use tax, or federal excise taxes.

20. SEVERABILITY

If any portion of this Agreement is held invalid or unenforceable by a court of competent jurisdiction, the remaining portions of this Agreement shall continue in full force and effect.

21. MISCELLANEOUS HEADINGS

Title to articles, paragraphs, and subparagraphs are for information purposes only and shall not be considered a substantive part of this Agreement.

22. FURTHER ASSURANCES

Each party hereby agrees to execute and deliver such additional instruments and documents and to take all such other action as the other party may reasonably request from time to time in order to effect the provisions and purposes of this Agreement.

23. COUNTERPARTS

This Agreement may be executed in any number of counterparts, each of which shall constitute an original document, no other counterpart needing to be produced, and all of which when taken together shall constitute the same instrument.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their duly authorized officers or agents on the day and year first above written.

CONSULTANT	CITY OF WEST DES MOINES
BY: Edward K. Barnett	BY: _____
	Ryan T. Jacobson, City Clerk

ATTACHMENT 1

West Des Moines Broadband Policy and Coordination Project
WDM Project Number 0190-009-2018

SCOPE OF SERVICES

The work in Phase I was focused on leveraging the timing of the building of new road segments (Mills Civic Parkway, Grand Ave. and Veterans Parkway) to function as a form of pilot to determine the most functional duct bank to accomplish four goals:

1). Improve the City's Rights of Way
2). Further the City's broadband goals
3). Create Win/Win with stakeholders
4). Be a leader in this very important topic.

The team working on this has developed high level design and cost options for conduit and handhole network possibilities. Meetings have been held with providers, developers and contractors in West Des Moines and an MOU/Master Agreement process has been developed. A channel of communication has formed that has helped us understand motivations and decisions.

Phase II was planned to take what was developed and learned in Phase I and to create the procedures and processes that can be put in place to have an operational system that City staff can use to accomplish the four goals Citywide. The below Scope of Services are designed to complete Phase II.

Basic Services of the Consultant

Task 1 – Finalize the Default Duct Bank Design and Costs

Phase I showed that a smaller duct bank that leaves room in the ROW for expansion makes the most sense financially and for providers. HR Green (Consultant) will finalize the design and costs for a smaller duct bank that can be used in the different applications throughout the rest of the City. There are hours left in Phase I Task 12 that we will utilize to finalize this Task.

Task 1 Consultant Deliverable:

- Finalize design for one economically-feasible, default small duct bank. Design will include standard drawing and specification for the conduit bank (with FuturePath) and handhole standards.
- Meet with three contractors to confirm predictable costs
- Report of recommendations on current planned deployments

THE COSTS FOR FINALIZING THE DEFAULT DUCT BANK DESIGN AND COSTS WILL BE TAKEN FROM FUNDS THAT WERE APPROVED FOR PHASE I TASK 12 THAT HAVE NOT BEEN USED.

Task 2 – Define Restricted Right of Way

We will work with Dave Lyons to define the criteria that establishes restricted ROW. These definitions will be developed around how ROW will be restricted, why it is restricted and what has to be done because of those restrictions in permitting, GIS and engineering. This is fundamentally important to the ongoing system to maintain control of the Right of Way. Consultant will apply these definitions to new arterials and existing (built) infrastructure and develop a matrix for City Engineering.

Task 2 Consultant Deliverable:

- Definitions of restricted ROW
- Creation of ROW Restriction Levels and impacts to deployment methods
- Prioritization of and application of restriction definitions to new arterials

- Identification and categorization of existing arterials
- GIS layer that shows categorization and restrictions of new and existing arterials

Task 3 – Operationalize the system

Definitions and design are the important building blocks to have a workable system. In Task 3, we will work with stakeholders to develop the information, systems and processes to have a functioning operational model that the City can utilize to manage the ongoing operation of its community fiber master plan

Task 3 Deliverable:

- Legally defensible broadband maps
  - Meetings with stakeholders
  - Digitize provider asset information
  - Comprehensive broadband specific GIS map
  - If further field verification of current assets is necessary, that scope can be developed
- Involve Stakeholders – 3 stakeholder meetings and resultant changes to the system
- Provider outreach process in ongoing system – operations manual for this process and procedures for enlarging the duct bank when providers request inclusion
- Quick response process for immediate/emergency needs
- Staffing plan with cost projections and form and function recommendations

Task 4 – Supporting Policy and Ordinance

The City will need strong policies and ordinances that will support this system. Consultant will work with Dave Lyons and the City to create draft ordinances, meet with providers for their input and present these ordinances to Council

Task 4 Consultant Deliverable:

- Draft Congested Right of Way Ordinance
- One revision to draft ordinance following provider meeting
- Council presentation

THERE ARE FUNDS REMAINING FROM PHASE I TASK 6 FOR POLICY AND ORDINANCE DEVELOPMENT. THOSE WILL BE USED TO OFFSET THE COSTS OF THIS TASK AND HAVE ALREADY BEEN APPLIED TO PHASE II TASK 4 IN THIS AGREEMENT.

ATTACHMENT 2

West Des Moines Broadband Policy and Coordination Project
WDM Project Number 0190-009-2018

PROJECT SCHEDULE

Task	Schedule
1 – Finalize Default Duct Bank	3 weeks after notice to proceed
2 – Define Restricted ROW	3 months following notice to proceed
3 – Operationalize the System	6 months following notice to proceed
4 – Supporting Policy and Ordinance	7 months following notice to proceed

ATTACHMENT 3

West Des Moines Broadband Policy and Coordination Project

WDM Project Number 0190-009-2018

HRGreen

SCHEDULE OF FEES

HR GREEN, INC.

Billing Rate Schedule

Effective January 1, 2019

Professional Services	**Billing Rate Range**
Principal	$210 - $285
Senior Professional	$195 - $285
Professional	$120 - $195
Junior Professional	$85 - $140
Senior Technician	$120 - $145
Technician	$80 - $125
Senior Field Personnel	$120 - $195
Field Personnel	$90 - $165
Junior Field Personnel	$50 - $95
Administrative Coordinator	$65 -$105
Administrative	$60 - $110
Corporate Admin	$80 - $140
Operators/Interns	$50 - $100

Reimbursable Expenses

1. All materials and supplies used in the performance of work on this project will be billed at cost plus 10%.

2. Auto mileage will be charged per the standard mileage reimbursement rate established by the Internal Revenue Service. Survey and construction vehicle mileage will be charged on the basis of $0.85 per mile.

3. Charges for sub-consultants will be billed at their invoice cost plus 15%.

4. A rate of $6.00 will be charged per HR Green labor hour for a technology and communication fee.

5. All other direct expenses will be invoiced at cost plus 10%.