CITY OF WEST DES MOINES
CITY COUNCIL MEETING COMMUNICATION

DATE: October 4, 2021

ITEM:

Motion – Approval of Contract Agreement
Snow Removal & Ice Control Services for City-maintained Sidewalks & Crossing Guard Areas
Reliable Property Services

FINANCIAL IMPACT:

This is a contract for snow removal and ice control services for City-maintained sidewalks and crossing guard areas. While dependent upon the severity of the winter, estimated costs are foreseeable to be approximately $75,000 but could potentially be greater due to the number and severity of snow events for the 2021-2022 season. The City requested proposals for these services and there were two (2) proposals submitted. The contract has been awarded to Reliable Property Services of Iowa.

BACKGROUND:

This contract agreement will provide the City with planned and emergency snow removal operations on City-maintained sidewalks and crossing guard areas. The initial term of this contract shall be effective for one year from the date of execution. The City has the option to renew the contract on an annual basis with a mutually agreeable increase in cost based on the CPI-W in April of the renewing year. This contract will allow the City to maintain the expected level of service during winter storm events.

OUTSTANDING ISSUES: None

RECOMMENDATION:

- City Council approve the contract agreement with Reliable Property Services of Iowa.

Lead Staff Member: Gary L. Rank, Public Services Superintendent GLR

STAFF REVIEWS

Department Director	Bret Hodne, Public Services Director
Appropriations/Finance	Tim Stiles, Finance Director TS
Legal	Richard Scieszinski, City Attorney
Agenda Acceptance	

PUBLICATION(S) (if applicable)

Published In	
Dates(s) Published	

SUBCOMMITTEE REVIEW (if applicable)

Committee	Public Works		
Date Reviewed	September 27, 2021		
Recommendation	**Yes**	No	Split

West Des Moines

2021 Proposal Tabulation
Sidewalk & Crossing Guard Snow Removal & Ice Control Services
City of West Des Moines

	Contractor No. 1 Reliable Property Services 1850 SE Destination Dr. #A Grimes, IA 50111	Contractor No. 2 Fit Outdoor Solutions, LLC PO Box 65921 West Des Moines, IA 50265
Proposal Item	**Cost Per Event**	**Cost Per Event**
Sidewalks		
Flat Rate up to 3" Snowfall	$3,264.00	$4,750.00
Flat Rate 3.1" to 6" Snowfall	$4,243.00	$6,175.00
Flat Rate 6.1" to 9" Snowfall	$5,516.00	$8,025.00
Flat Rate 9.1" to 12" Snowfall	$55.00 / Hour	$10,500.00
12.1+" Snowfall	See Hourly Rate Chart Below	See Hourly Rate Chart Below
School Crossing Guard Areas		
Flat Rate up to 3" Snowfall	$382.00	$400.00
Flat Rate 3.1" to 6" Snowfall	$618.00	$600.00
Flat Rate 6.1" to 9" Snowfall	$808.00	$900.00
Flat Rate 9.1" to 12" Snowfall	$60.00 / Hour	$1,300.00
12.1+" Snowfall	See Hourly Rate Chart Below	See Hourly Rate Chart Below

Hourly Rates: *This section only applicable to greater than a twelve point one (12.1) inches of snowfall as well as extra work authorized by the City in writing during the term of the Agreement. Rate shall include all labor, equipment, materials, and*

Proposal Item	**Unit Cost Per Hour**	**Unit Cost Per Hour**
Laborer with snow shovel	$55.00	$60.00
Laborer with snow blower	$60.00	$60.00
Laborer with deicer application by hand	$45.00 / Bag	Included Below
Driver & pickup with plow (3/4 ton / 1 ton)	$90.00	$90.00
Operator & front-end loader	$250.00	$275.00
Operator & skid steer with pusher or blower	$125.00	$130.00
Driver with salt spreading unit	$250.00 / Ton	$3.50 / Gallon Applied (Brine)
Salt - Per 50 lb. Bag	$45.00	$50.00 Applied
Salt - Per Ton	$250.00	$275.00 Applied

I hereby certify that this is a true tabulation of proposals received on September 15, 2021, by the City of West Des Moines, IA 50265.

Gary Rank
Public Services Superintendent
City of West Des Moines

Date 09/17/2021

CITY OF WEST DES MOINES
4200 Mills Civic Parkway
PO Box 65320
West Des Moines, IA 50265-0320

CONTRACT AGREEMENT

Company/Contractor:	**Department:**
Reliable Property Services of Iowa 1850 SE Destination Dr. #A Grimes, IA 50111	Department of Public Services 8850 Grand Avenue West Des Moines, IA 50266

Contract Terms:
Effective September 15, 2021 to September 14, 2022

Contract Number: 2022-27
Payable: 30 Days

Annual Cost: See Below

DESCRIPTION OF ITEMS CONTRACTED:

Contract Agreement for providing snow removal and ice control services on City maintained sidewalks and crossing guard areas in West Des Moines. The Contractor shall furnish all labor, equipment, materials, and products needed for the services per the contract terms and conditions.

Pricing for services for the 2021-2022 season are listed on Exhibit A.

Authorized Signature:

Authorized Name & Title (Printed): Michael Welker Branch Manager

Date: 9/16/21

Internal Use Only
Budget Code: 100.200.225.5250.427

Exhibit A
2021-2022 Contract Pricing

Sidewalks	**Cost Per Event**
Flat Rate up to 3" Snowfall	$3,264.00
Flat Rate 3.1" to 6" Snowfall	$4,243.00
Flat Rate 6.1" to 9" Snowfall	$5,516.00
Flat Rate 9.1" to 12" Snowfall	$55.00 / Hour
12.1+" Snowfall	See Hourly Rate Chart Below

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